

JUNIOR SALES REPRESENTATIVE MEDICAL DEVICES

Full-time - Munich Area, Germany

PIUR IMAGING is an innovative AI-company that re-invents the third dimension of ultrasound. From our offices in Vienna and Munich, we turn standard ultrasound systems into 3D tomographic imaging devices, bridging the gap between 2D ultrasound and regular tomographic 3D imaging modalities. Together, we want to revolutionize the medical imaging market and provide patients better access to safe and affordable imaging diagnostics.

Your Role

For our growing team, we are looking for a Junior Sales Representative eager to grow. As part of our commercial team in Munich, you are responsible for driving sales in Southern Germany. Your main tasks are identifying new sales opportunities, driving existing projects through a structured sales process, and closing deals to achieve our sales targets. While located in Munich or surrounding area, your role includes travelling for customer meetings, conferences, presentations, and workshops mainly in the southern part of Germany.

Responsibilities

- » Execute our sales strategy to meet and exceed commercial goals
- » Join conferences and marketing events to promote our solutions
- » Identify sales prospects, manage and convince sales potentials, and close the deal
- » Perform product demonstrations and trainings with the support of our application team
- » Close collaboration with research & development, product management and marketing

Skills & Qualifications

- » Excellent German & English skills
- » Independent and proactive work attitude with the drive to go out and sell
- » Eloquent and outgoing
- » Open-minded and strong team player
- » Enjoy working in an innovative field & staying on track with techn. developments and applications
- » Willingness to travel for workshops, conferences, roadshows etc
- » Beneficial: Background in ultrasound or healthcare

What we offer

We believe that the personal fit is just as important as qualifications. That's why creating an open-minded work space that values the individuality of each team member is one of our core values. We attach great importance to respectful communication and an environment that is free of discrimination. If you enjoy working in an international and motivated team don't hesitate to get in touch!

- » Apply your drive and motivation as a valued team member from day one
- » Actively influence the performance and future of our company
- » Collaborate with and learn from our highly experienced and motivated commercial team
- » Independently handle your projects - no micro-management but with the support you need
- » Short communication channels and close cooperation between all departments
- » Work in a future-oriented, fast improving medical field
- » Flexible working hours with home office options
- » Diverse work environment and open-minded corporate culture

Apply now: hr@piurimaging.com